



Adecco offers exciting work opportunities with renowned international tech companies. Are you looking for a challenging and exciting new position placed at the world's leading search engine company? If so, read on...

If you're passionate about online marketing, new technology, and love working in a fast-paced environment, we want you as a

B2B Sales Agent (m/f) with fluent English, German, and Greek

Reference: 63944

Job site: Hamburg

Your responsibilities

- Act as the first point of contact for potential medium to large business clients
- B2B sales for digital marketing products in the German and Greek markets
- Maintain and manage your sales pipeline, including prospecting, qualifying, and contacting leads
- Collaborating and communicating with Account Executives to consult potential clients and offer them innovative and effective digital marketing business development solutions
- Take self-responsibility for reaching ambitious performance goals

Your profile

- You have 1 - 2 years of experience in marketing, inside sales, new business acquisition - with a proven track record of high performance and engagement
- You pride yourself on your excellent communication skills and time-management expertise
- You are highly motivated by working in an exciting and challenging competitive environment
- You are fluent (orally and written) in English, German, and Greek
- You have an understanding of the digital marketing needs of medium to large businesses, particularly in the German and Greek markets
- You are passionate about digital marketing products and the digital marketing landscape

Your perspectives

- Exciting and challenging work in an international IT and online marketing company known around the world
- An attractive salary and other enticing benefits such as free meals, sports, classes, and other community activities
- 30 holidays per calendar year
- In addition, Adecco will support your onboarding with our professional and experienced team
- You'll have the possibility to get a subsidized HVV ProfiCard (for the Hamburg public transportation system)

Have we sparked your interest?

If so, we would like to get to know you! Please send your completed application preferably to the email address indicated below or submit your documents via our online application platform.

We are an equal opportunity employer.

APPLY ONLINE NOW!

or apply with:



Adecco Personaldienstleistungen GmbH

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